

845/1  
Entrepreneurship  
Education  
Paper 1  
July/August 2019  
2 ½ hours

## **BUGANDA EXAMINATION COUNCIL MOCKS**

**Uganda Certificate of Education**

**ENTREPRENEURSHIP EDUCATION**

**PAPER 1**

**2 HOURS 30 MINUTES**

### **INSTRUCTIONS TO CANDIDATES**

- *Answer four questions in all*
- *All questions carry equal marks*
- *Credit will be given for use of relevant diagrams and illustrations.*
- *Any additional question(s) answered will **not** be marked.*

1. You have decided to expand your bakery to satisfy the existing market
  - a) Prepare a marketing plan for the business. (6 marks)
  - b) Design a questionnaire for conducting a market survey. (8 marks)
  - c) Prepare a purchase order for raw materials for the business. (6 marks)
  - d) Design a poster to advertise your product. (5 marks)

2. Mugabi started a business on January 1<sup>st</sup> 2018 with capital in cash of shs. 4,000,000. During the month, he carried out the following transactions

Jan 1 <sup>st</sup>	bought goods for resale, cash	400,000
2 <sup>nd</sup>	sold six necklaces	600,000
4 <sup>th</sup>	bought ten stoves	500,000
6 <sup>th</sup>	sold eight necklaces	9,600,000
10 <sup>th</sup>	sold ten rings on credit to Kato	1,000,000
12 <sup>th</sup>	bought 10 rings from Seiko Company on credit	750,000
23 <sup>rd</sup>	bought for cash 12 rings	600,000
25 <sup>th</sup>	paid general expenses cash	400,000
28 <sup>th</sup>	sold 17 rings to Kato	1,700,000
30 <sup>th</sup>	paid wages to shop assistants	2,000,000
31 <sup>st</sup>	paid Seiko Company	750,000
31 <sup>st</sup>	received cash from Kato	1,000,000

**Required to;**

- a) Prepare the relevant ledger accounts duly balanced. (16 marks)
  - b) Extract a trial balance as at 31<sup>st</sup> January 2018. (9 marks)
3. You are to start a medium scale grain milling project in your area
    - (a) What factors will you consider when selecting machinery and equipment for your project? (7 marks)
    - (b) Explain the factors that are likely to influence your decision when determining the prices of your products. (5 marks)
    - (c) Describe the methods you will employ to ensure quality production in your project. (8marks)
    - (d) Outline the negative effects of your business on the environment. (5 marks)

4. Below are the transactions for the month of October 2018.

October	Shs
1 <sup>st</sup> the chief cashier gave shs 300,000 as a float to the petty cashier.	
2 <sup>nd</sup> bought petrol for the van	16,000
3 <sup>rd</sup> paid travel expenses for staff	23,000
3 <sup>rd</sup> paid for postage	12,000
4 <sup>th</sup> paid travel expenses for staff	32,000
7 <sup>th</sup> paid for general cleaning	11,000
9 <sup>th</sup> bought petrol for the van	23,000
12 <sup>th</sup> paid travel expenses for staff	13,000
14 <sup>th</sup> bought petrol for the van	23,000
15 <sup>th</sup> paid travel expenses for the staff	5,000
16 <sup>th</sup> paid for general cleaning	11,000
18 <sup>th</sup> bought petrol for the van	22,000
20 <sup>th</sup> paid postage	12,000
22 <sup>nd</sup> paid for general cleaning	11,000
24 <sup>th</sup> paid travel expenses for staff	7,000
29 <sup>th</sup> settled accounts of mrc. Brown	13,000
31 <sup>st</sup> paid for postage	12,000

**Required to:**

- 1(a) Prepare the petty cash book for MADU ENTERPRISES and balance it on Oct. 31/2018  
(20 marks)
- (b) Transfer the accounts to the ledgers. (5 marks)
2. You have been appointed as a manager of a medium size super market in town
- (a) How will you manage cash sales in the business? (5 marks)
- (b) Describe any four business laws that you will observe when conducting the business.  
(8marks)
- (c) Describe the books of accounts you will use for the different transactions. (6 marks)

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